



## CAFA Chapter & Member Guide 2024-2025

The Canadian Association of Farm Advisors (CAFA) Inc. is a national, not-for-profit organization dedicated to assisting farm families and businesses by increasing the skills and knowledge of farm advisors.

### VISION Statement

CAFA Members are the most valuable and trusted advisors in Canada.

Our members are in demand and deliver more value to farm clients through continuous learning, improved skills, stronger networks and a passion for agriculture.

### Mission Statement

The Canadian Association of Farm Advisors (CAFA) Inc. is national, not-for-profit professional organization that provides high quality continuous learning and networking opportunities for farm advisors to help them provide better advice to help farm clients succeed.

### Who are CAFA Members?

Advisors and consultants providing advice to farm families and businesses may qualify for membership.

**REGULAR** Members include, among others:

Accountants	Gift planning consultants
Agrologists	Grain marketers
Appraisers	Human resources
Bankers	Input suppliers
Business consultants	Insurance agents
Economic development officers	Investment advisors
Equipment dealers	Lawyers
Facilitators	Lenders
Family coaches	Mediators
Family business consultants	Realtors
Farmers	Risk managers
Financial planners	Veterinarians

**ASSOCIATE** Members include, among others:

**Students.**

- Non-profit staff
- Farmers

### Chapter Structure

The Chapter Executive consists of key members including: Chapter Chair, Treasurer, Program / Education Membership

The chapter executive meets in advance to plan the annual chapter schedule, September through to June.

- **Location, Dates, Times, Speakers**
- **Registration in advance** and if less than 10, cancel or postpone.

- **Annual chapter events:** Some chapters have annual membership drives, field trips, Christmas get togethers, golf tournaments, client appreciation events, etc...
  - **Promote membership** Encourage members to bring colleagues.
  - **Provide meeting notices** One person has the email list, sends out 2-3 notices in advance of the chapter meeting and takes RSVPs.
- Members are given a list of the topics and speakers for the year when available. The meetings should, if possible, always be held at the same time, same location and preferably at the same time of each month (for example, the third Monday of each month).
  - Speakers should include a mix of local members and outside experts. Topics should deal with a functional area of expertise (for example, tax, law or finance) and/or the market sector (for example, agri-business or the farm family). The National is there to help if you are stuck!

**Expectations & Time Commitment**

The set-up meeting before September can usually happen in an hour over lunch. After that, it is promoting CAFA in conversations and participating in regular chapter meetings. With the shared Executive responsibilities, required time is usually no more than two hours per month.

**Membership Pricing:** CAFA Fiscal Year: July 1- June 30

Regular Members: \$385 + GST/  
 HST Associate: \$150=Taxes  
 Student Member: \$100 + GST/ HST

**Membership is prorated after January 1.**

**Office/Company Memberships**

Local Firms (City, Town)  
 \$750 CAFA membership.  
 Permits up to five partners/employees from the firm to attend.

Members more than 5 (Local) and 10 (Provincial), contact CAFA for pricing.

Regional Firms (Provincial)  
 \$1,500 CAFA membership.  
 Permits up to 10 number of partners/employees from the firm to attend.

**Topics ideas - unlimited!**

- |                                      |                               |                             |
|--------------------------------------|-------------------------------|-----------------------------|
| Ag University/College programs       | Farm structures               | Mental health               |
| Ag/ Farm Association or organization | Farm transition               | Next generation             |
| Agri-innovation                      | Farmers                       | Power of Attorney           |
| Bankruptcy                           | Field trips                   | Property transfer tax       |
| Business structure                   | Financial planning            | Provincial farm groups      |
| Buy-Sell Agreements                  | Foreign workers               | Risk management             |
| Case studies                         | Government programs for farms | Roundtable discussions      |
| Charitable giving                    | Human Resources               | Tax topics                  |
| Divorce on the farm                  | Industry speakers             | Transition planning         |
| Economic Outlook                     | Insurance                     | Trusts                      |
| Estate planning                      | Land values                   | What bakers need            |
| Family communication                 | Legal issues                  | Wills                       |
| Family dynamics                      | Local agri-business           | Young and beginning farmers |
| Farm Appraisals                      | Local producer experience     |                             |
| Farm purchase agreements             | Member introductions          |                             |